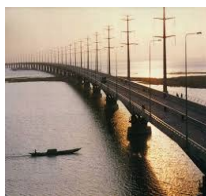


An Overview of GETCO GROUP



GETCO is a Private Limited Company established in 1972 having experience span for 49 years.

It works on behalf of its Principals to secure contracts and provide necessary after sales service to its customer. In case of turnkey projects, GETCO provides logistic, administrative and advisory supports to its Principals.

The company has involvement in diversified sectors of business from Agriculture to Oil & Gas, to Power to Telecommunication to Railway to IT to Training to Aviation.

GETCO works as Consultant, Dealer, Distributor and Contractor. It represents about 39 world renowned companies in the country. GETCO operates IIG, IGW, ICX, and ISP licenses received from telecommunication authority of Bangladesh Government. It also provides IT solution and Training for talent development through its Centre of excellence.

GETCO maintains close relation with different customers in government, semi-government and private sectors with enviable reputation of high-quality business ethics and practices.

Management

The Owner-Directors are actively involved in the management of the company. With a degree in Mechanical Engineering, the Directors having vast experience in different fields of activities bring rich contribution to the efficient management of the Company.

Corporate Head Office

Own five-story building consists of 30,000 sq. ft. of office space, located within two miles of the National Parliament House in Dhaka City. There is also an Annex building of three-story having 18,000 sq. ft. of office space in the same premises.

Other offices and Show Rooms

In Dhaka there are other offices in Baridhara, Mohakhali, and Adabar. Outside Dhaka it has offices in Bogura, Sylhet, Panchagar, Rangpur, Meherpur, Kishoregonj, Jashore and show rooms in Bogura, Dinajpur, Jashore, Habiganj, and Cumilla.

Warehouse and Workshop

GETCO has state of art modern, warehouses to cater the needs of spares, equipment and materials for the valued customers:

- 5,000 sq. ft. for spare parts at corporate office premises
- 62,000 sq. ft. warehouse at Sreepur
- 20,000 sq. ft. warehouse at Tongi
- 15,000 sq. ft. warehouse for Tractors at Jashore
- 16,000 sq. ft. at Chittagong
- 4,000 sq. ft. at Bogura

In the corporate Headquarters there is a **service workshop** of about 5000 sq. ft. equipped with modern facilities and a state-of-the-art **Training Centre** of 3300 sq. ft.

Human Resources

At present, GETCO has about 728 regular employees consists of Engineers, Geologists, Accountant, Retired Govt. and Military Officers, and Experts from different industries, skilled and semi-skilled technicians and other executives.

There are also about 1500 casual workers (average) who work in the company round the year at different projects.

- GREENLAND ENGINEERS & TRACTORS COMPANY LTD.
- GREENLAND ENGINEERING AND CONSTRUCTION LTD.
- GETCO LIMITED
- GETCO TELECOMMUNICATIONS LTD.
- GETCO ONLINE LIMITED
- HRC TECHNOLOGIES LTD.
- GETCO BUSINESS SOLUTION LTD.
- GETCO IT SERVICES LTD.
- GREENTEX COMPOSITE MILLS LTD.
- GETCO AGRO VISION LIMITED
- GETCO AGRI -TECHNOLOGIES LTD.
- GETCO BIO-TECH LIMITED
- GREENLAND TECHNOLOGIES LTD.
- GETCO CONSULTING & ENGINEERING LTD.
- OAKLAND GREEN ENERGY LTD.

Each of the above companies operates its business through different divisions.

Greenland Engineering & Tractors Co. Ltd. (GETCO)

Greenland Engineering and Construction Ltd. (GEC)

GETCO Limited

These companies work as consultant, dealer, distributor and facilitator for a number of world-class manufacturers, distributors, and service providers. Established in 1972, GETCO has built effective business relationship with various government and semi-government organizations as well as private companies.

Greenland Engineers and Tractors Co. Ltd., Greenland Engineering and Construction Ltd., and GETCO Limited work on behalf of the Principals to secure contracts and provides necessary after-sales services to customers. In the case of turnkey projects, these companies provide logistic, administrative and local support to the Principals in order for them to execute the contract(s) in a timely and professional manner.

GETCO has dedicated its resources in developing a high level of expertise in marketing and sales of engines, machines, generators and other products and services related to oil & gas, power, aviation & defense and telecommunication sectors. In doing so, it has built an enviable reputation for integrity, reliability and resourcefulness.

Business portfolios under these companies:

AVIATION & DEFENCE DIVISION

PROJECT & TELECOM EQUIPMENT DIVISION

OIL & GAS DIVISION

POWER DIVISION

MACHINE & EQUIPMENT DIVISION

TRANSPORTATION & TECHNOLOGY DIVISION

DREDGING EQUIPMENT & PROJECT DIVISION

COMMUNICATION & INFRASTRUCTURE DIVISION

AVIATION AND DEFENCE DIVISION

GETCO formed its Aviation and Defence Division with retired Civil Aviation and Defence forces personnel to run. **Group Captain (retd.) M Amanullah Haq (retd.)** is heading this division while **Group Captain (retd.) M Shaukat ul Islam psc. Ex-Chairperson** of Civil Aviation Authority of Bangladesh, who also served as **Managing Director** of Bangladesh Biman (The National Flag Carrier) is working as Advisor. Aviation and Defence Division is responsible for supplying products and providing services to the business of Defence Forces, Law Enforcement Agencies, Coast Guard, Biman Bangladesh Airlines and Civil Aviation Authority.

Business Samples with some important customers:

Army: Various armored vehicles with spares and Components. All types of arms and ammunition

Air Force: Aircraft/Helicopter, Aircraft/Helicopter Engine, Aircraft/Helicopter components and spares, overhaul of different types of Aircraft /Helicopter Engines and components

Civil Aviation Simulator, Arresting, Barrier System with Net all types of ground support equipment, Complete Radar and Radar Equipment with after sell service

Since its inception, **Aviation & Defence Division executed US\$ 80 million worth** of contracts with Defence Forces and Civil Aviation Authority.

At present 02 x signed contracts are under process for LC opening:

- A.** Supply of Bomb ML 120MM Mortar High Explosive LT Complete, Qty-1620 Nos. Total Contract Value is Euro 646,550, Principal is Kintex Shareholding Company, Bulgaria.
- B.** Supply of Un-Guided Aircraft Rocket C-8 KOM/S-KOM (Operation), Qty-420 Nos for Mig-29B/UB Aircraft, YAK-130 Aircraft and Mi-Series Helicopters. Total Contract Value is USD 778,643. Principal is TELA Limited, Bulgaria.

The division is working with the following Foreign Principals:

1. Environmental Tectonics Corporation, USA
2. Kintex Shareholding Company, Bulgaria
3. TELA LTD, Bulgaria
4. Pacific Propeller Int'l LLC, USA



OIL AND GAS DIVISION

Oil & Gas Division is involved in supplying products and providing services to the Oil & Gas sector in Bangladesh. The major clients are Petrobangla (National Oil, Gas, and Minerals Corporation) and its subsidiary companies like BAPEX, BGFCL, SGFL, RPGCL, GTCL, TITAS, Eastern Refinery, LP Gas and BPC (Bangladesh Petroleum Corporation). This Wing is involved in both upstream and downstream business and works on behalf of various world reputable Oil & Gas sector companies.

ACTIVITIES

GETCO is one of the major companies to supply drilling materials, equipment and third-party services to Petrobangla and its companies. Business includes Drilling, Drilling Equipment, Drilling Materials and consumable, Mud Logging, Wireline/Electrical Logging, Cementation, supplying of gas processing plants, Valves & Fittings, Casing & Tubing, Wellheads, X-Mass Trees, Mug Logging Unit, Mining Equipment and Tools etc. This Division is working for EPC for Construction of High-Pressure Gas Pipe Line, Processing Plants, and Fractionation Plant as well.



Major achievements in Oil & Gas sector:

Over the past few years, we signed with Petrobangla and its companies several contracts **amounting to USD 100 million**. Due to change of policy by Petrobangla contracts are normally awarded to different foreign national Oil Companies as such our business volume is reduced. However, our business with Petrobangla and its companies is **averaging to USD 5 million a year**.

- Contracts for Wire-line logging services, Well cementation services, Directional drilling services, Rehabilitation of National Rig, Supply of mud pumps, derricks, and rotary tables.
- Drilling Contracts for 9 development wells + 2 workover wells
- Supply of Pipe and Pipe materials to GTCL
- Regular supply of Tubing, Drill Pipe, and Casing to BAPEX, BGFCL, SGFL.
- Supply of Mining equipment & Tools to Boropukuria Coal Mining and Maddhyapara Granite Project. Supply and Installation of Gas Dehydration Process plants to BAPEX, BGFCL & SGFL.



PROJECT AND TELECOM DIVISION

This division is engaged in activities with Bangladesh Telecommunications Company Ltd. - BTCL as well as with private telecom operators. This division is also involved in construction & installation of process plant, power cable, energy metering, transmitter, water treatment plant, signaling. **Average annual business volume of this division is USD 2.5 million.**



GETCO is proud to have share of telecom market with BTTB 50% with Alcatel switches and 40% of transmission system with Alcatel transmission products. Our business involvement started in 1988 with Alcatel Telspace, France as their Agent in Bangladesh. It also became Agent of Alcatel CIT, Alcatel Contracting (ALCO/Alcatel-NSD France).

Some of the major achievements are:

- Dhaka-Mymensingh-Bogra, Dhaka-Sylhet and Dhaka Narayanganj digital microwave system (13 HOPS)
- 22,000 digital telephone lines at Chittagong, Chittagong-Betunia digital microwave link
- Expansion of Chittagong Telephone Network by 11000 digital telephone lines installation
- Turn-key supply & installation of Bogra TAX (Trunk Automatic Exchange)
- Expansion of 8 Alcatel E-10 Exchanges at Dhaka 3KL, expansion of two E-10 Exchanges at Chittagong for 8.59KL and 24KL in at Dhaka., 92 Upazila's Carrier Backbone Radio Link
- Up gradation of E-10 exchange with R-27 Software & expansion of E-1 & C-7 Signaling Terminals
- Supply, Installation of 24,000 lines and 3,500 lines digital Switching expansion
- 32.5KL digital exchanges expansion at Dhaka & Chittagong



POWER DIVISION

Power Division is responsible for performing all type of business in the power sector in Bangladesh. This includes: Construction of power plants. Construction of Transmission line and high voltage Sub-Station, supply of spare parts to different power station, supply of tools and equipment required in the field of power generation, transmission and distribution system.

Major achievements are:

- Supply of spare parts to overhaul unit # 4 of Ghorasal Thermal Power Stations (TPS) under PDB.
- Supply of spare parts for turbines in Ghorasal TPS and turbine spare parts to Siddhirgonj TPS.
- Feasibility Study of Coal Based Power Projects in Khulna & Chittagong
- Operation & Maintenance Consultancy for new & existing power projects
- Restoration of Lost Capacity of existing power stations of BPDB
- Capacity Building of Professionals of BPDB & Development of Training Infrastructure Bangladesh
- Development of one imported/domestic coal-based power project in Joint Venture



COMMUNICATION & INFRASTRUCTURE DIVISION

Communication & Infrastructure Division is a new division of GETCO and is supervised by an Executive Director having about 40 (forty) years of experience in Sales, Marketing and Project implementation.

This division is involved and interested in doing business in the following areas having **average business volume of USD 10 million** a year:

- EPC projects for roads & highways development
- EPC projects for construction of bridges
- Power plant projects on turnkey basis
- EPC projects for railway bridge construction
- Supply of spares for railway tracks and rolling stock.
- Supply of spare parts for railway locomotive
- EPC projects for rail line construction
- EPC projects for airport construction
- Signaling of air traffic control



SALES & SUPPORT (MACHINE & EQUIPMENT DIVISION)

This division is working as an exclusive authorized dealer of VISA S.p.A an Italian manufacturer since 2010. Visa S.p.A is a manufacturer of electrical generator, lighting power, self-propelled irrigation systems and high-quality motor pumps. We have been dealing with them for selling their products and providing aftermarket support. We have sold their generators ranging from 10 kVA to 1250 kVA to our reputed corporate industries in Bangladesh.

We are also dealing with heavy construction equipment like crane, excavator, wheel loader, tractor on case-by-case basis.

At the same time, we have been providing required aftermarket supports of Scania, Perkins, Cummins, Iveco, John Deere, Deutz engines. We also supply spare parts for all the products that we sell and service. Because of our professional service capability sometime we are also invited to repair and overhaul engines of other makes.

We can supply any kind of industrial product of any range as per client requirement. We have plan to start dealing with construction equipment, boiler, chiller, lift, substation, air cooler etc. in full swing very soon.

Installation of ONIS VSIA Generators



It belongs to our fleet of fifteen rental generators ranging from 50 kVA to 700 kVA diesel generators which support our clients in their emergency situation. We have given our support to many power plants, bridges, flyovers, factories, hospitals, educational institutes with these generators and still are providing such kind of support to Padma Bridge and many other ongoing bridges, flyovers in various location of the country.

Few generators of rental fleet



Present Manpower:

Head of Business Operation	: General Manager	: 1
Sales Department	: Sales personnel	: 5
Parts Department	: Parts Sales personnel	: 3
Service Department	: Service personnel	: 18
Rental Department	: Work force	: 14

Annual average revenue generation:

* Prime Product	: USD 3.25 million
* Spare Parts	: USD 1 million
* Technical Service	: USD 0.75 million
* Rental Generator	: USD 0.35 million

TRANSPORTATION & TECHNOLOGY DIVISION

Transportation & Technology Division is working with Bangladesh Railway (BR), Water Supply and Sewerage Authority and ICT/IT sector in connection with product supply and for projects on turnkey basis. These includes turnkey projects for Computerized Signaling System, New Line Construction, supply of Rolling Stocks (e.g., Locomotive, Carriages, Wagons, Cranes etc.), supply of spares for Signaling & Rolling Stocks, Rehabilitation of Passenger Coaches, Conversion of Braking System for Locomotives Carriages, supply of Locomotive Engines, Water Supply and Treatment plant and in ICT/IT based projects.

Present Scope of Works:

- EPC/ Turnkey works for Computerized Signaling System, Relay based Interlocking Signaling System & Non-Interlock Color Light Signaling System
- Supply of Rolling Stock (Locomotive, Passenger Carriages, Wagons)
- Supply of spares for Signaling & Rolling Stock and Track materials
- Turnkey works for Water Supply and water treatment plant
- EPC/ Turnkey works for Railway workshop Rehabilitation
- Conversion works of Vacuum Brake to Air Brake System
- Rehabilitation works of Passenger Coaches
- Supply of Engine for Railway Locomotive



The business involvement with Bangladesh Railway started in 2004. Since then, Transportation & Technology Division, as the Local Partner of **LS Industrial Systems Company** Limited, South Korea has completed five Signaling projects with BR.

Since 2005 T&T Division has completed supply of bulk quantity of Rolling Stock spares to BR with NORLAND Canada INC.

By now this division has secured business worth of **USD 130 million** with an **average yearly revenue is of USD 20 million**.

GETCO IT SERVICES LIMITED

GETCO IT Services Limited (GITS) is a highly innovative systems integrator, software house and technology provider, established to provide leading edge intelligent technical solutions and consulting services to businesses, organizations and government in order to allow the efficient and effective secure access and communication with various heterogeneous information resources and services, anytime and anywhere.

Being passionate about technology developments, GITS always strive for providing with businesses with the best quality and latest IT Solution, Software, Hardware and innovative IT support, including skill development of individual and industry resources.

GETCO CENTRE OF EXCELLENCE

Revolutionizing the IT training and education landscape, GETCO has partnered with a number of internationally reputed Institutes and Organizations to offer a diverse range of learning and talent development programs to provide cutting edge skills for all professionals and age groups specially the youth of the country.

GETCO Centre of excellence provides Skills and Talent Development courses that is building human resources for global industry requirements. It is set up to help the nascent IT industry and new look of corporate to overcome its human resource challenges. It is focusing on skill development to prepare the youth of the country for local and global job placement. In this context GETCO is working with Japanese talent hunt group PASONA who will continue recruiting substantial number of young skilled manpower for Japan and other countries in next 2-3 years.



The Centre is offering **Training from the Centre, Online Training**, and also conducting programs with **collaborating with different Universities**. As of now, about **400 students** have passed out on different courses from this Centre. Today GETCO Centre of Excellence is getting popular among the corporates and students owing to its vast and comprehensive array of in demand courses.

GETCO ONLINE LIMITED

Overview of GETCO Online Limited

- GETCO Online Limited is a concern of GETCO Group.
 - This company has two distinct functions- ISP (Internet Service Provider) and IPTSP (IP Telephony Service Provider) operations under licenses issued in the name of HRC Technologies Limited by BTRC (Bangladesh Telecommunication Regulatory Commission) of Government of Bangladesh.
- GETCO Online Ltd. is focused on only Corporate customers.
- Total numbers of employee- 115.
- The average annual revenue of this company is USD 2.5 million.

Services

- Internet Broadband Connectivity
- Data Connectivity
- IP Telephony Service
- Domain registration & Hosting
- Co-location service
- SSL certificates solution
- IT consultancy

Network Connectivity Strengths of GETCO Online Ltd.

- Fully MPLS network
- Has network coverage of 61 districts among 64.
- Total numbers of POP all over Bangladesh- 205.
- Total numbers of POP within Dhaka City- 61.
- Total numbers of POP within Chattagram city- 30.
- Strong in both Fiber & Radio connectivity.
- All the POPs are through different NTTN providers with auto redundancy system.
- Fully equipped with up to date devices.

Domain registration, hosting & Collocation service

- Different kinds of domains (like .com, .net, .org etc.) can be bought.
- Hosting service through WHM is available.
- Provides collocation service in its own Data Center.
- Data center is leveled with Tier-3 grade.
- Four redundant power facilities (1. Commercial power, 2. Online UPS, 3. Building generator, 4. Own generator).
- Data Center is equipped with 24*7 precision air condition facilities.
- Top level surveillance system.

Data Center



GETCO BUSINESS SOLUTIONS LIMITED

GETCO BUSINESS SOLUTIONS LTD. is one of the companies under GETCO Group. It is operating under a license granted by BTRC (Bangladesh Telecommunication Regulatory Commission) government of Bangladesh. GBSL is the fastest growing and well experienced BPO (Business Process Outsourcing) operations in Dhaka, Bangladesh having had the Call Center Hosting license since 2009. We have very successfully been dominating the customer service industry since then. We undoubtedly have the most experienced and state of the art unified infrastructure with no dependency on any vendor in Bangladesh.

Some of Attributes and Qualities are:

- We are one of the very few Bangladeshi companies with ISO certification.
- Currently operating with more than 100 seats for domestic call center with an office premise of 5400 Square feet located at Mohakhali, DOHS.
- Our major client is Unilever Bangladesh Ltd. Also, we have Asian Paints Bangladesh Ltd, Syngenta Bangladesh, UPS, Nielsen, KFC, Pizza Hut who have entrusted us with their customer base in the Domestic Market.
- Only IT consulting and Outsourcing Company with a Data Center located at a distant location capacitated in storing Data both virtually and physically.
- Completely separate Operation premise located in Adabor, Dhaka for International Telemarketing & call center.
- Three tiers of redundancy help us maintain our SLA (with all our clients) with less than 2% downtime at all times.

The average annual revenue of this company is USD 01 million.



Domestic Call Center, Adabor



Domestic Call Center, Mohakhali DOHS

GETCO TELECOMMUNICATIONS LIMITED

Inter Connection Exchange (ICX)

GETCO Telecommunications Limited has been awarded the Interconnection Exchange Operator License No. BTRC/LL/ICX(4)/GETCO/2008-1 Dated: 25.02.2008 by Bangladesh Telecommunication Regulatory Commission (BTRC) in February 2008 to connect all telecom operators of the country. We have installed two (2) exchanges in Dhaka – one is at Kaderia Tower, Mohakhali and the other is at Khawaja Tower, Mohakhali. In addition, there are two Interconnection Exchanges in Bogra and Sylhet from which uninterrupted telecommunication service has been providing to ANS (Access Network Service) & IGW (International Gateway) operators since.

The state-of-the-art equipment Huawei SoftX3000, UMG8900 and High-End network router NE40E and NGN OSN3500 multiplexers having STM-64 backbone have been deployed as core switching and transmission platform in GETCO network. World class billing system on Sun Platform running Oracle Billing and Revenue Management Suite (OBRM), with the present processing capacity 35 million CDR per day which is expandable up to 50 million CDR per day has been deployed.

The system's present capacity is 12 million Busy Hour Call Attempt (BHCA), expandable up to 16 million. Four Media Gateways (MGW) with present trunk facility 150 STM-1 are installed in GETCO ICX network, expandable 178 STM-1. It can handle 150,000 concurrent calls and is fully redundant with backbone transmission network as well. All telecom operators of the country in those zones are connected with GETCO ICX to send and receive their inter operator calls both national and international.

Yearly turnover of GETCO ICX is approximately USD 5.5 Million.



HRC TECHNOLOGIES LIMITED

International Gateway (IGW)

HRC Technologies Ltd. formed and incorporated in 1999 with a vision to operate primarily in ICT. Gradually the vision takes shape in reality and now the company operates in multiple dimensions in ICT sectors. HRC acquired the License No. BTRC/LL/IGW(3)HRC/2012-3 Dated: 12.04.2012 from Bangladesh Telecommunication Regulatory Commission (BTRC) to operate International Gateway (IGW) service for terminating international voice traffic in Bangladesh aiming to become one of the leading gateway service providers with the highest standards of service, reliability and affordability.

The state-of-the-art equipment Huawei SoftX3000, UMG8900 & SE2600 and High-End network routers NE40E have been deployed as core switching platform in HRC network. World class leading carrier interconnect billing system Ascadelgnite from CSG International, USA (formerly Ascade) has been deployed with the ability to combine advanced and innovative user-friendly software with a strong carrier industry expertise powers our clients to attain a competitive edge on the wholesale voice market.

HRC Technologies Limited provides IP interconnection through its two PoPs in Singapore and Chennai. It offers voice interconnection service to all mobile operators, fixed line operators, wholesale and retail carriers of the world. It provides 100% CLI termination to Bangladesh using VoIP as well as TDM Technology and sends outbound traffic from Bangladesh to the rest of the world.

Yearly turnover of HRC IGW is approximately USD 6.5 million.



GREENTEX COMPOSITE MILLS LTD.

Greentex Composite Mills Ltd. is a textile manufacturing unit of GETCO Group. The unit was established in 2016 and went into production from September 2019. It produces 100% export quality yarns catering to leading export-oriented knitwear manufacturing companies.

The factory is located beside Dhaka-Tangail Highway in Mirzapur, Tangail which is around 60 km from the capital city. The main factory building is comprised of 140,000 sq. ft area with a raw cotton warehouse of 30,000 sq. ft and finished yarn warehouse of 20,000 sq. ft.

The factory produces high quality yarn by using mostly European equipment and by employing high priced trained employees. As such the product is sold at a premium price.

The factory has its own natural gas based Captive Power Generation plant which produces 4.5 MW of uninterrupted electricity.

The annual sales of the company is around USD 30 million. The unit currently employs 900 people.

Business Focus: Supply different types of quality yarn to the leading export-oriented textile manufacturers.

This factory is managed by Mr. K. M. Rakib Hasan, one of the Directors of GETCO.



Factory: Satiachara, Jamurki, Mirzapur. Tangail 1499.

Product List

Production Capacity
25 Tons/Day

Count Range
10/s~40/s

No. of Spindles
40,000

COTTON YARN

Carded 100% Cotton Yarn
Carded Slub 100% Cotton Yarn

MELANGE YARN 1%~50% Black Viscose

Ecru Melange Yarn
Grey Melange Yarn
Anthra Melange Yarn
Melange Slub Yarn

VISCOSE YARN

100% Viscose Yarn

MODAL YARN

100% Modal Yarn

POLYESTER YARN

100% Polyester Yarn

BLENDED YARN

50% Cotton 50% Modal (CM)
50% Cotton 50% Viscose (CV)

GETCO AGRO VISION LIMITED

GETCO AGRO VISION LIMITED (GAVL) was launched in the year 2006 with a vision to contribute to national food security and food production of the country and upgrade the farmers' income by providing quality seeds of high yielding variety as well as keeping track with global seed market.

Our objective is not only to produce, process and supply of quality seeds for farmers' highest level of satisfaction, but also to develop and disseminate the appropriate technologies of successful crop production, which is one of our corner stones in our mission. In order to achieve this objective, we have our own R&D Centers in the country where regular research is conducted.

Research and Development:

Realizing the importance of research, GETCO Agro Vision Limited has put its intensive focus on R&D by establishing three R&Ds at Trishal (Mymensing), Bogra and Atwary (Panchagarh). A dedicated team with strong research background has been working from the inception of the company. There are two basic wings of crop research: **1) Rice breeding** and **2) Vegetable breeding**.

- 1) **Rice breeding:** Our breeders have already developed a few excellent varieties which are now being multiplied for marketing.
- 2) **Vegetable breeding:** Currently we are handling 27 vegetable crops including papaya and water melon. Main focuses for hybrid development are for all types of cucurbit crops, tomato, eggplant, chili, radish, okra, etc. It is citable that we have developed CMS hybrid of Radish and Chili.

Present R & D resources:

- a) Established a 14 acres at Atwary (Panchagarh) and 10 acres at Bogra with all necessary facilities.
- b) Established one secured gene bank at Bogra where more than 8000 valuable germplasms of different crops are preserved.

Production:

This company deals with the production of OP and hybrid varieties of cereals and vegetable seeds. A team of 40 experienced production specialists having agricultural background in seed production (OP and hybrid) is engaged to produce quality seed in different production zones of the country. A number of 1200 dedicated and trained contract growers are working under our different production Zones. A highly qualified Quality Control team tests the seeds in our testing laboratory. We also test the genetic purity of the seed through Grow out Tests (GOT).

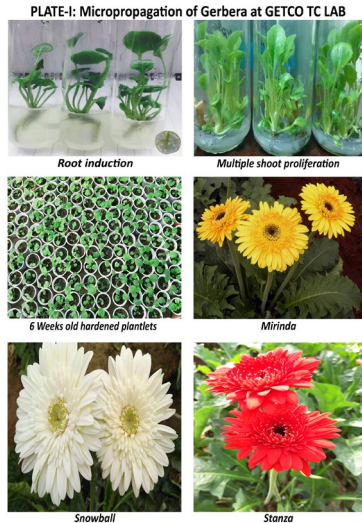
Export: Successfully we have exported different Hybrid and OP Vegetables seeds like Indian Spinach, Kang Kong, Red Amaranth and Hybrid Bitter Gourd, Okra, Pumpkin in Hong Kong, South Korea, Malaysia, Pakistan, China, Uganda etc.

Revenue: Our average turnover in **USD 3.00 Million**

For continuous improvement, GAVL has made MOU with different national and international organizations and universities for mutual development and co-operation.

GETCO AGRO BIOTECH LTD

GETCO Agro Biotech Ltd was established in the year 2018. GETCO Agro Biotech Ltd (GABL) has established a well-equipped Cell Culture Lab to standardize the micro propagation system of Gerbera, Cassava and Eustoma. Below the snapshot objectives and success stories of R&D have been narrated.



- 1. Gerbera Flower:** Through a series of R&D (2018-2019), GABL has finally succeeded to find out the protocols for the Micro propagation of Gerbera through Cell Culture technology in its own Lab. Presently, GABL has established a rich "Gene Bank" of Gerbera having 7 different varieties. In 2019, GABL successfully transplanted the R&D derived Gerbera plants those have been blooming better than the expectation.
- 2. Cassava:** GABL has taken a scheme to produce Cassava in hill tracts. Accordingly, Micro propagation of Cassava has been established successfully through Cell Culture technologies.

GETCO AGRI TECHNOLOGY LTD

We import 35 registered products from different registered Principals of China, India, Taiwan, and Malaysia in bulk quantity and repack (small pack) those products in our factory for marketing in our trade name and for sales in farmers' level through distributors and retailers. There are 9 (nine) products are under process of Registration. The products required in Dhaka, Chittagong and Sylhet Division are distributed from central warehouse of Factory. We also dispatch our products to our Bogra Office.

- Separate repacking Area for liquid, solid & herbicides.
- Micronutrient production area
- Central Warehouse of 14,000 sq ft.
- Generator room
- ETP

Revenue: Our annual average Turnover is USD 4.00 Million



GREENLAND TECHNOLOGIES LIMITED

Greenland Technologies Limited, a concern of GETCO GROUP, was founded in 2011, and started operation in 2013 with an aim to provide technological advancement to different government, semi-government and private sectors.

Inherited from its mother company, Greenland Technologies Limited understands and focuses greatly on after sales service, which is the main essence for any equipment or machinery business to run successfully in the long run.

- **Yearly Turnover (2018)** : 12.29 million USD
- **Yearly Turnover (2019)** : 13.58 million USD



Our Principals



Services

Of all our activities, we focus professionally on providing repair and maintenance services to our customers. Our repair capabilities consist of minor repair to major overhauls of engine and transmission systems, and supply of necessary parts. Our market research indicates that our customers are satisfied with the quality of our repair and services due to our quick attention, capability and quality of service.



GETCO CONSULTANCY & ENGINEERING LTD

GETCO CONSULTANCY & ENGINEERING LTD is a consulting firm. We have a pool of experienced senior professionals from a variety of back grounds. The firm assists the International Consultants to deliver high quality consulting services and project implementation support. These projects aim to address the needs of government, semi-government, like Port, Infrastructure, Water Treatment Plant, ETP plant, Power sector, Defense Ministry, Bangladesh Chemical Industries Corp., Bangladesh Sugar and Food and other department.

Partners and Principals of our firm are some of the world's most prestigious professional consulting organizations. Our commitment is to provide our Principals the highest quality service, with agility and flexibility that contemporary realities demand.

We believe in professionalism. We provide our clients with honest advice and dedicated support to jointly achieve effective results. We seek to develop long term professional relationships based on mutual trust and respect.

The following works implemented by GOPA and supported by us by providing local professionals:

1. Monitoring & Engineering support during Implementation of the Project.
Western Grid Network Development Project [WGNDP]
2. Amin Bazzar to Payra 400 kVA Transmission Line project with 400 kVA Substation.

We provided 20 qualified engineers who are specialist in the relevant field.

Our current international Principals are:

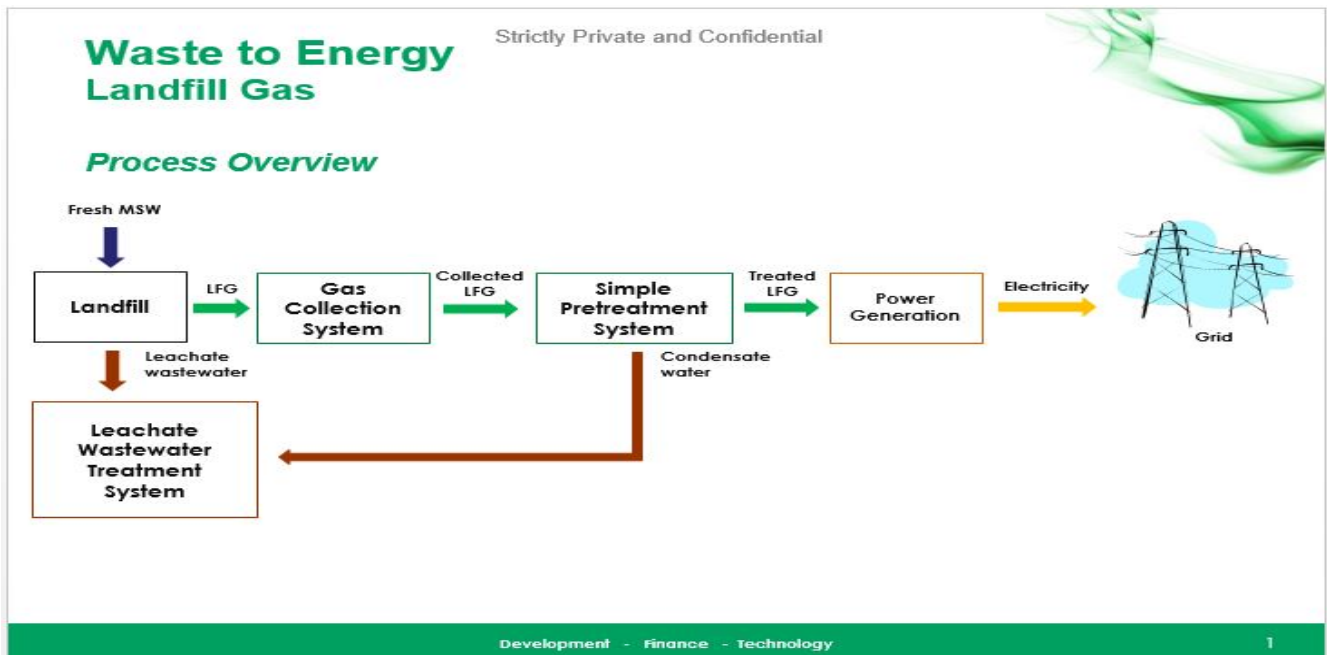
- 1) K & R International Trading Company, LLP, Kazakhstan.
Item: Fertilizer Grade Granular Urea 46% N in BCIC and BADC.
- 2) Global Maritime and Port Services Private Limited, Singapore.
For Chittagong Port Bay terminal Consultancy.
- 3) GOPA International Energy Consultants GMBH,

OAKLAND GREEN ENERGY LIMITED

Oakland Green Energy is newly formed company established in 2020. It is largely focused on offering complete cycle of Municipal Solid Waste (MSW) collection for generating Electricity and processing of SRF (Solid Recovered Fuel) and thus offering a sustainable solution of waste management of ever-growing cities/towns of Bangladesh.

The world is calling for a sustainable solution for the climate change and running behind new methods to reduce the fossil fuel consumption and carbon emission to the atmosphere. Technologies have been discovered a long ago in the developed countries for producing Energy from MSW as a solution towards waste problem and to save the environment for future generations. **Oakland Green Energy**, at present, is working with Dhaka North City Corporation, Chittagong City Corporation and Sylhet City Corporation to generate Power and produce SRF from present MSW of the respective cities and also recovering the past landfills.

Services include the full range of technical advisory, engineering, EPC services for planning, managing and implementing a project.



In conclusion, we would like to list current achievements and previous achievements of GETCO Group:

CURRENT MAJOR ACHIVEMENTS OF GETCO

Sl. No	Name of Principal	Work Details	Contract Value (USD)	Role of GETCO
1.	L&T, India	Construction of Railway 2nd Rupsha Bridge under Bangladesh Railway	152 million	Local Agent
2.	LSIS Co. Limited, South Korea	Design, supply, installation, Testing and commissioning of signaling and interlocking system on Turnkey Basis of 12 Station at Tongi-Bhairab Bazar Section of Bangladesh Railway	11.5 million	Local Agent and Sub-Contract
3.	LSIS Co. Limited, South Korea	Design, supply, installation, Testing and Commissioning of the signaling and interlocking system on Turnkey Basis of 13 Stations at Joydevpur-Mymensingh Section of Bangladesh Railway.	9 million	Local Agent and Sub-Contract
4.	China North Vehicle Corp. (NORINCO)	Procurement of Anti-corrosion Coated Line Pipe (36" OD, API 5LX70), Station Pipes and Casing Pipe to Gas Transmission Company Limited (GTCL).	61.137 million	Local Agent
5.	Norland Canada Inc. Canada	Supply of Diesel Electric Locomotive Spares Continuous in last 3 years.	4 million	Local Agent
6.	NTPC, India	Operation & Maintenance of Siddhirganj 2x120 MW Peaking power plant.	10 million	Local Agent
7.	STEAG, India	Consultancy for master plan preparation for Moheshkhali Coal Based Power Plant Project.	3.5 million	Local Agent
8.	Taeyoung E&C, South Korea	Construction of Chittagong WASA Modunaghat Water Treatment Plant & Patenga Booster Pump Station.	52 million	Local Agent
9.	GETCO Limited	Air Craft Engine overhauling, supply of Aircraft spares and supply of Arms & Ammunitions to Bangladesh Army, Navy, Air Force, Police and Biman Airlines continuous in last 5 years	7 million	Local Agent

10.	LSIS Co. Limited, South Korea	Design, Supply, Installation, Testing and Commissioning of Computer-based Interlocking Color Light Signaling System and Related works & Services at eleven(11) Stations of Chinki Astana-Chittagong Section.	15 million	Local Agent and Sub-Contract
11.	AEEPL, India	Supply of two Centrifugal Machine at Rangpur Sugar Mills Ltd by BSFIC.	236 thousand	Local Agent
12.	Intec-GOPA Consulting GmbH, Germany	Consulting Services for Monitoring and Engineering Support for Implementation of the Project, Western Grid Network Development Project under Power Grid Company of Bangladesh (PGCB).	4.82 million	Consultancy
13.	ITCO Industries Limited, India.	Tube Lessening Gel (Thixotropic), Grade ITCOGEL T250 S) to Bangladesh Cable Shilpa	362 thousand	Local Agent
14.	OTV-Veolia, France	Dhaka WASA Environmentally sustainable Water Supply Project Charghandhabpur.	409.64 million	Local Agent
15.	OFI, India	Mud Engineering Services Mud Logging Services.	220 thousand	Local Agent
16.	New Holland, India	Supply of Tractor to private client	6.10 million	Distributor
17.	Kintex Shareholding , Bulgaria.	Supply of Bomb ML 120MM Mortar High Explosive LT Complete	0.647 million	Local Agent
18.	TELA Limited, Bulgaria	Supply of Un-Guided Aircraft Rocket C-8 KOM/S-KOM for Mig-29B/UB Aircraft, YAK-130 Aircraft and Mi-Series Helicopters	0.779 million	Local Agent
19.	Greentex Composite	Supply of Yarn to various Textile mills from December 2019 to July 15, 2020, based on partial production.	10 million	Manufacturer

PREVIOUS GETCO MAJOR ACHIVEMENTS



Sl. No	Name of Principal	Work Details	Contract Value (USD)	Role of GETCO
1.	Alcatel, France	Supply and installation (on turn-key) of 150,000 digital telephone lines & switching Exchanges in 5 big Cities of Bangladesh T&T Board.	154 million	Local Agent
2.	Alcatel, France	22,000 digital Telephone lines & Switching Exchanges supply & installation on turn-key basis at BTTB, Chittagong.	20 million	Local Agent
3.	Alcatel, France	Dhaka-Chittagong High Capacity Optical Fibre Cable Transmission System of supply & installation on turn-key basis at BTTB.	13.5 million	Local Agent
4.	Alcatel, France	For Dhaka-Mymensingh-Bogra digital MW Links turn-key supply & installation at BTTB.	13.14 million	Local Agent
5.	Escher, Netherlands	Supply and Installation of Gas Dehydration and Process plants on Turnkey basis at BAPEX, BGFCL & SGFL.	75 million	Local Agent
6.	Challenger Drilling, Canada	Drilling of 9 development wells + 2 work over wells at Petrobangla.	35 million	Local Agent
7.	Atlas Copco	Installation and supply of 635 Air Compressors at different organization of Petrobangla.	27 million	Local Agent
8.	IMW, Canada	Supply and Installation of 89 CNG Compressors and Ancillaries at different organization of Petrobangla.	25 million	Local Agent and Execution partner
9.	Atlas Copco	Supply of various types of Mining equipment & Tools and Air Compressor at Maddyapara Granite Project.	17 million	Local Agent
10.	LSIS Co. Limited, South Korea	Design, supply, installation, Testing and commissioning of the signaling and interlocking system on Turnkey Basis of 12 Station at Laksham-Chinki Section of Bangladesh Railway with CTC.	15 million	Local Agent and Sub-Contractor
11.	LSIS Co. Limited, South Korea	Design, supply, installation, Testing and commissioning of the signaling and interlocking system on Turnkey Basis of 10 Station at Akhaura-Sylhet Section of Bangladesh Railway.	10.65 million	Local Agent and Sub-Contractor

12.	GETCO Limited	Supply, installation and commissioning of Non-Interlocked color light signaling system at 7 stations in section Gouripur-Shamganj- Jariajhonjailand Shamganj-Mohonganj of Bangladesh Railway under project for "Rehabilitation of Gouripur-Jariajhonjail and Shamganj-Mohonganj section of BR".	0.5 million	Main Contractor
13.	GETCO Limited	Installation of Non-interlocked color light signaling cables and equipment & telecommunication of Lxing gate linking with P-way and existing signaling system including labour & transportations cost of all requisite materials, equipment, plants & machineries etc. at Saidpur-Chillahati section of Bangladesh Railway.	0.2 million	Main Contractor
14.	GETCO Limited	Construction and renovation of Civil work, installation of Substation and Generators, Air Conditioning, Fire Fighting equipment etc. for Installation and Commissioning of Interconnection Exchange (ICX) of GETCO Telecomm Ltd., in Dhaka, Sylhet and Bogra. Construction of Civil, Electrical and other works for installation of NGN Exchange of International Gateway of HRC Technologies in Dhaka.	1.5 million	Main Contractor
15.	Synergy Co. Iran	Construction of 230 KV Power Transmission Line 55 KM-Double Circuit at Comilla-Bibiyana Section of PGCBL	15 million	Local Agent
16.	STAG, India	Consultancy for development and Implementation support for Baropukuria 275 MW 3rd unit Coal Based Thermal Power Plant.	4 million	Local Agent
17.	GETCO Limited	Supply, Installation and commissioning of Generator units in last 5 years to corporate client.	4.5 million	Distributor
18.	GETCO Limited	Supply, Installation and Commissioning of Air Compressor units in last 5 years to corporate client.	5.1 million	Distributor

PREVIOUS GETCO MAJOR ACHIVEMENTS (continued)



19.	GETCO Limited	Supply of Generator and Compressor spares in last 5 years to corporate client.	3.46 million	Distributor
20.	New Holland, India	Supply of Tractor to private client (23.10.2014 – 27.10.2015)	2.34 million	Distributor
21.	Maschio, India	Supply of Rotavator (Agro equipment) to Private e client (23.10.14 – 27.10.15).	0.5 million	Distributor
22.	Karcher Jongheinrich-Demag	Supply of Industrial equipment (clearing equipment, Forklift and overhead crane) to Corporate client (23.10.14 – 27.10.15)	0.69 million	Distributor
23.	HRC Technologies Ltd. Dhaka,	Nation-Wide Internet Services, data bandwidth services through own Optical Fiber network and Radio network to Corporate Client and Private client (Home users, Shops, small business).	13 million	Service Provider
24.	HRC Technologies Ltd. Dhaka,	IP Telephony Services-Video & Voice Services, Value added services, IP PABX solutions to Corporate client and Private clients (Home, Shops, and Small business).	1.08 million	Service Provider
25.	HRC Technologies Ltd. Dhaka,	Business Process Outsourcing (BPO) services to call center. a. Domestic call Center, b. International Call Center c. Image editing and post processing.	1 million	Service Provider
26.	National Oilwell Varco, USA / Singapore	Rehabilitation of National Rig. Supply of mud pumps, derricks, and rotary tables.	15 million	Local Agent
27.	OFI, India	Mud Engineering Services Mud Logging Services.	5 million	Local Agent
28.	Schlumberger	Wireline logging services.	13 million	Local Agent
29.	Vallourec & Mannesmann Tubes, France	Supply of Tubing, Drill Pipe and Casing.	9 million	Local Agent

Benefits of using services of GETCO as Partner/Dealer

The Primary Channel for selling Products/Projects in Bangladesh is through a resident Agent or Representative. The Local agent is helpful for a Foreign Company in order to assess requirements in different industry and major projects. It also provides information of upcoming sales opportunities, and work out strategy to win the work orders/tenders. And then, to provide Logistic & Administrative Supports during the Implementation of a Project. It is necessary for an Agent to have the following attributes that help the Foreign Company to win a sales/tender, and complete the project within stipulated time and resources:

- Financial Soundness
- Sales Capabilities
- Excellent Contracts with relevant Public & Private Organization

GETCO possess all the above qualities and have excellent contact with most of the industries in the country and relevant Ministries of Bangladesh Government, including Ministry of Planning, Ministry of Finance etc. The role of GETCO will be to act as a Prime Mover of the Principals to peruse the sales, projects, with an ultimate object to secure the contract (s).

Supports GETCO provide to its Principals

Administrative Support

- Coordination with concern department and its subsidiaries
- Coordination with concerned Ministry
- Obtaining permission and NOC from different government bodies
- Collection of data, information etc from departments
- Legal support by Local Attorney, if required
- Local Transportation for personnel
- Accommodation of personnel
- Local Office facility with communication system i.e. phone, internet etc.

Logistic Support

- Coordination in Clearing and Forwarding of equipment, spare parts and materials
- Handling Customs Authorities
- Mobilization and demobilization of equipment, materials from port to site, site to site and site to port.
- Manpower hiring - Experts , Professionals
- Constructions and Civil works
- Fabrication and Installation
- Warehouse facility

